PROJECT REPORT

2021

Garment Manufacturing



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1. Garment Market Overview

Global Garment Market

The global garment market is estimated at US\$ 1,280 billion in 2020. EU-27, China and USA are the three largest global markets with a share of 17%, 14% and 13%, respectively.

Table 1: Global Garment Market 2020

| Region | Value In US\$ bn. | Share |
|---------------|-------------------|-------|
| EU-27 | 219 | 17% |
| China | 173 | 14% |
| United States | 171 | 13% |
| Japan | 83 | 6% |
| India | 55 | 4% |
| Brazil | 34 | 3% |
| Canada | 27 | 2% |
| RoW | 517 | 40% |
| World | 1,280 | |

Source: Wazir Advisors

The global garment trade stood at US\$ 482 billion in 2019, with China as the largest exporter. India is the 6^{th} largest exporter of garment in the world.

Table 2: Leading Global Garment Exporters

| Country | Exports in US\$ bn. | Share |
|------------|---------------------|-------|
| China | 150 | 31% |
| Bangladesh | 41 | 8% |
| Vietnam | 34 | 7% |
| Germany | 24 | 5% |
| Italy | 24 | 5% |
| India | 16 | 3% |
| Turkey | 16 | 3% |
| Spain | 14 | 3% |
| France | 12 | 2% |
| USA | 5 | 1% |
| RoW | 146 | 30% |
| Total | 482 | |

Source: United Nations Commercial Trade Database

The global garment demand has been growing at a year-on-year growth rate of about 4% from 2010. However, the impact of Covid pandemic in 2020 led to approx. 30% decline in demand. The long term growth trend of garment segment remains intact and it is expected to recover in next couple of years.

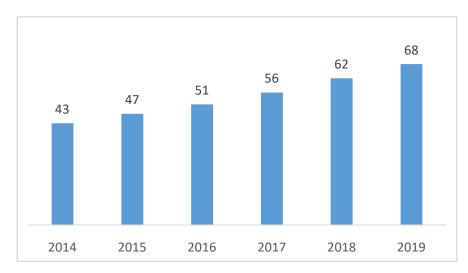
Indian Garment Market

India is among a few countries that has a large domestic demand as well as competitive in exports. Presence of strong raw material base in terms of cotton and polyester fibres and large fabric manufacturing capacities in the country have given a thrust to the garment sector.

Domestic MarketSize

India's domestic garment market was estimated to be US\$ 68 billion in 2019 which has grown at an annual growth rate of 9% in last 5-years.

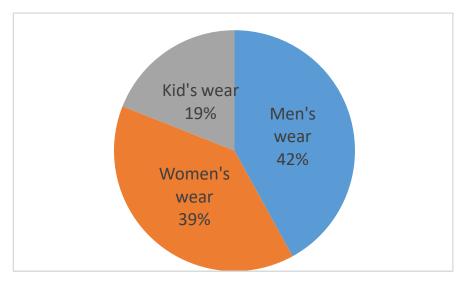
Figure 1 India's GarmentMarket (In US\$ bn.)



Source: Wazir Advisors

In terms of value, men's wear is the largest segment followed by women's wear and kid's wear

Figure 2: Indian GarmentMarket Segmentation



Source: Wazir Advisors

The market is dominated by ethnic garments (sarees, salwar-kameez-duppatta, etc.) but the western wear categories are growing at a much faster rate.

Figure 3: Category wise Indian Garment Demand and Growth

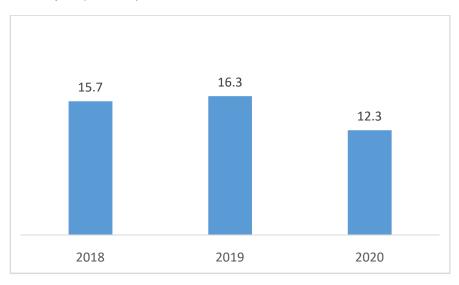
| Key Categories | 2014 | 2019 | CAGR | Share 2019 |
|-----------------------|-------|-------|------|------------|
| Ethnic Wear | 13.76 | 22.16 | 10% | 33% |
| Bottoms | 5.29 | 8.05 | 9% | 12% |
| Innerwear | 3.63 | 6.22 | 11% | 9% |
| Men's Shirts | 3.51 | 5.10 | 8% | 8% |
| Outerwear | 2.76 | 4.28 | 9% | 6% |
| T-Shirts (Men's/Boys) | 2.46 | 4.24 | 12% | 6% |
| Denim | 2.69 | 4.06 | 9% | 6% |
| Suits & Blazers | 2.45 | 3.84 | 9% | 6% |
| Women Tops & Dresses | 1.45 | 2.77 | 14% | 4% |
| Uniforms | 1.73 | 2.63 | 9% | 4% |
| Active wear | 0.56 | 1.09 | 14% | 2% |
| Others* | 2.57 | 3.37 | 6% | 5% |
| Total | 42.85 | 67.80 | | |

Source: Wazir Advisors

India's Garment Exports

India's garment exports were US\$ 12.3 billion in 2020. It declined by almost 25% from 2019 value because of reduced global demand in wake of COVID pandemic.

Figure 4: India's Garment Exports (In US\$ bn.)



Source: DGCIS, Govt. of India

USA is the largest market for India followed by United Arab Emirates and United Kingdom.

Table 3: India's Major Garment Markets

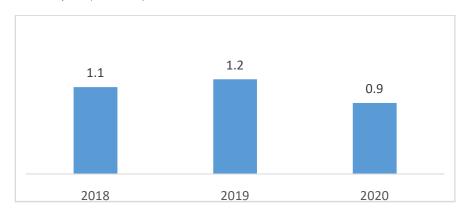
| Markets | Trade Value (US\$ Mn.) |
|----------------------|------------------------|
| USA | 3,292 |
| United Arab Emirates | 1,515 |
| United Kingdom | 1,122 |
| Germany | 799 |
| Spain | 526 |
| France | 505 |
| Others | 4,541 |
| Total | 12,300 |

Source: DGCIS, Govt. of India

India's Garment Imports

Garment worth US\$ 900 mn. were imported in 2020 in India covering very cheap products from China to high-end luxury garments.

Figure 5: India's Garment Imports (In US\$ bn.)



Source: DGCIS, Govt. of India

China is the biggest supplier to India followed by Bangladesh.

Table 4: India's Major Garment Markets

| Markets | Trade Value (US\$ Mn.) |
|------------|------------------------|
| China | 343 |
| Bangladesh | 298 |
| Spain | 68 |
| Viet Nam | 34 |
| Sri Lanka | 27 |
| Indonesia | 15 |
| Others | 115 |
| Total | 900 |

Source: DGCIS, Govt. of India

2. Garment Manufacturing Overview

Types of Garments

There are two types of garments described according to the type of fabric used:

Woven Apparel

Shirts

Trousers

Dresses

Denims

Kurtas

Skirts

Knitted Apparel

T-Shirts

Jerseys

Dresses

Sweaters

Cardigans

Skirts



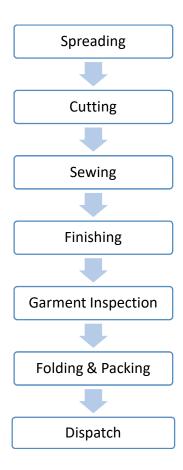


Key Raw Materials

Garment manufacturing requires fabric as the main input and several types of accessories for functional and aesthetic purposes. Fabric variety to be used depends on the type of garment, its price, season for usage, etc. In terms of fibres, cotton, polyester, viscose, linen, and their various blends are quite popular. Accessories that are used in garment production include sewing threads, buttons, zips, laces, hooks, labels, etc.

Garment Manufacturing Process

Garmenting Process Flow Chart



Spreading & Cutting

Spreading is the process of laying fabric layers on a table, one on top of another so as to form a "lay". The fabric from the stores is issued to the cutting room daily in advance which is stored in the cantilever rack provided next to the cutting tables. The fabric rolls are loaded on to the roll holders.

The fabric is spread manually by spreaders or by a semi-automatic or automatic spreading machine. After spreading, layers are cut with the help of straight knife cutting machines and end cutters. In order to cut across on such a wide table, a mobile cutting machine guiding rail is used. This rail is a "mobile" guide that is used along with a straight knife cutting machine having a foldable handle bar.

Sewing

The production system to be implemented in the factory would be an Assembly Line System whereby a group of operators would work on a product depending on the product type. Operation sequences for sewing room operations would define the sequence of the operations

for the reference styles in the projected product mix, along with machine type and work-aids required. Stitching quality and production are of immense importance; hence imported machines are suggested which are capable of producing high quality end product at good speeds. All the sewing machines would be procured from reputed sewing machine suppliers. The line will have quality checks after every set of operations. All pieces will also be checked fully at the end of the line before they are moved on to the finishing department

Finishing

In the finishing stage the sewn products are checked for any faults or defects. These if reparable are mended or else the piece is rejected. The pieces are then ironed and packed, after a few more check points. In case the pieces have any soiling/staining a stain removal station helps in cleaning the same.

Inspection

The garment pieces produced are checked thoroughly for various types of defects such as Broken Needle, Fly, Hole, Thick Yarn, Thin Yarn and Barre

Packing& Dispatch

After inspection, the defective products are sent for correction while the other products are wrapped in polythene bags and sent for packing in suitable form as per the buyers' specifications. After packing, the final products are dispatched.

Garment Testing

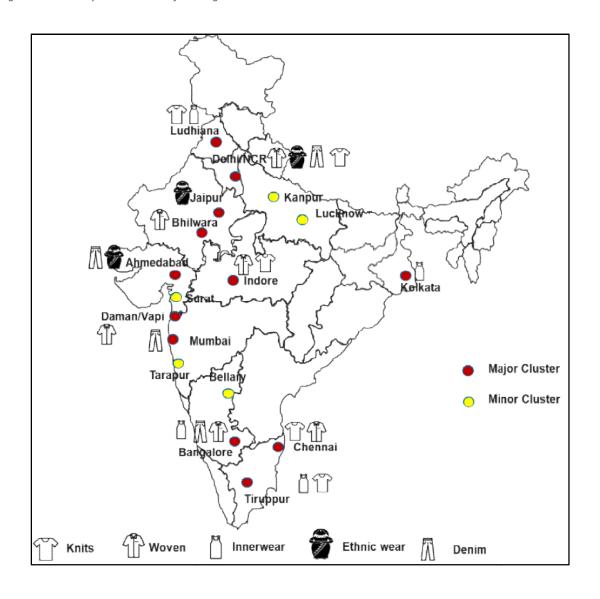
Garment testing assess the quality of garment and workmanship, using a no. of quality control checks and tests, including:

- Colour shading
- Colour fastness check (Rub test)
- Symmetry check
- Size fitting test
- Adhesive check
- Fabric weight test
- Fasteners fatigue and zip quality test
- Waterproof test
- Down feather leakage test
- Seam slippage test
- Care labelling
- Needle damage check
- Barcode scanning test
- Burn test
- Mold contamination prevention
- Metal contamination prevention
- Ventilation test

Garment Manufacturing Clusters in India

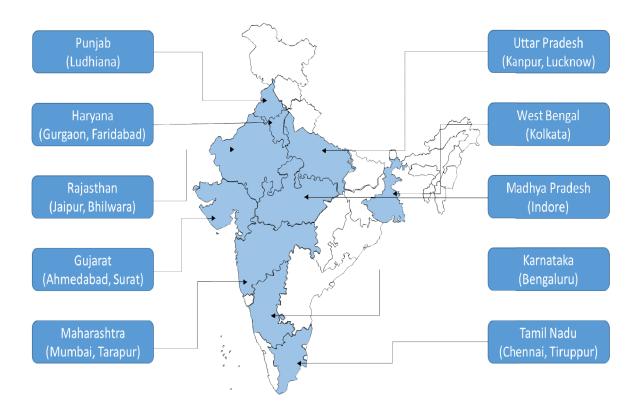
The Indian garment manufacturing industry is 60-70% unorganized which is characterized by MSME units operating in specific clusters across the country. The organized part of the industry is dominated by export oriented garment manufacturing units.

Figure 6: India's Key Garment Manufacturing Clusters



Suitable Locations for Garment Manufacturing

Garment manufacturing happens in every state of India. Some focus on exports while some are domestic market oriented. The success factors for garment business lies mainly in availability of trained manpower and presence of supply chain (fabrics, accessories, dyeing facilities, etc.) in the region. Some of the suitable locations for garment manufacturing in the country are given below:



3. Garment Factory Project Details

Project Overview

Target product Basic Polo T-shirt

Capacity 100 sewing machines

Factory size 13,000 sq. ft. (on rent)

Employment 200

Factory working 8 hours a day, 26 days per month

Production 54,000 pieces per month

Project cost Rs. 2.96 Crores

Promoter's contribution Rs. 1.18 Crores (40%)

Bank Finance Rs. 1.78 Crores (60%)

Working capital 26% of sales revenue



3rd year numbers:

Sales Rs. 16.34 crores

EBITDA Rs. 2.28 crores (14%)

Cash profit Rs. 1.49 crores (9%)

Break Even Point 23%

Cash Break Even Point 21%

Return on Equity 63%

Return on Capital Employed 35%

Payback period 3.5 years

Average DSCR 3.20

Post Tax project IRR 27%

Project Cost Summary

| Description | Value (Rs Cr) |
|--------------------------------------|---------------|
| Machinery | 1.67 |
| Miscellaneous Fixed Assets | 0.48 |
| Preliminary & Pre-operative Expenses | 0.17 |
| Contingency on capital items | 0.11 |
| Total | 2.96 |



Key Assumptions

| | Year 1 | Year 2 | Year 3 Onwards |
|-----------------------|--------|--------|----------------|
| Machinery Utilization | 70% | 90% | 95% |
| Line Efficiency | 40% | 45% | 55% |

| Description | Value |
|--|--------|
| Garment rejection | 2% |
| Embroidered pieces | 50% |
| Electricity cost (Rs./KW-Hr) | 7.00 |
| Water consumption per person per day (Lts.) | 50 |
| Water Cost (Rs/1000 Lts.) | 40.0 |
| Monthly Fuel Consumption (Rs. Lakhs.) | 0.5 |
| CAD paper, layer paper, numbering stickers, Needles, Oil etc. (Rs./Machine/Year) | 3,000 |
| Repair & Maintenance (Rs./Machine/Year) | 1,000 |
| Embroidery (thread & fusing) (Rs./Piece) | 0.75 |
| Rental (Rs./sq.ft/month) | 11 |
| Provision for contingency (in project cost) | 5% |
| Interest on Term Loan | 11.00% |
| Interest on Working Capital Financing | 11.00% |
| Corporate Tax | 17.16% |
| MAT Rate | 17.47% |

| Annual Changes in Prices | | |
|-----------------------------------|------|--|
| Sales price | 2.5% | |
| Salary & Wages | 3.0% | |
| Shed Rental | 2.0% | |
| Fabrics, Trims & all other inputs | 2.0% | |

| Working Capital Norms | |
|--|------|
| Margin Money (as % of working capital) | 25% |
| Raw Material (Months) | 1 |
| Work In Process (Months) | 0.25 |
| Finished Goods (Months) | 0.5 |
| Debtors (Months) | 3.0 |
| Creditors (Months) | 2.0 |

Input costs and Sales Price projections

| Costing (Rs./Piece) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Fabric (270 gsm pique) | 145.00 | 147.90 | 150.86 | 153.88 | 156.95 | 160.09 | 163.29 | 166.56 | 169.89 | 173.29 |
| Trims | 13.00 | 13.26 | 13.53 | 13.80 | 14.07 | 14.35 | 14.64 | 14.93 | 15.23 | 15.54 |
| Testing | 0.50 | 0.51 | 0.52 | 0.53 | 0.54 | 0.55 | 0.56 | 0.57 | 0.59 | 0.60 |
| Sales Value: | | | | | | | | | | |
| With Embroidery | 245.00 | 251.13 | 257.40 | 263.84 | 270.43 | 277.20 | 284.12 | 291.23 | 298.51 | 305.97 |
| W/o embroidery | 235.00 | 240.88 | 246.90 | 253.07 | 259.40 | 265.88 | 272.53 | 279.34 | 286.32 | 293.48 |
| Avg price | 240.00 | 246.00 | 252.15 | 258.45 | 264.92 | 271.54 | 278.33 | 285.28 | 292.42 | 299.73 |

Input costs

| Rs. Crore | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Fabric 270 gsm pique | 5.04 | 7.43 | 9.78 | 9.97 | 10.17 | 10.38 | 10.59 | 10.80 | 11.01 | 11.23 |
| Trims | 0.45 | 0.67 | 0.88 | 0.89 | 0.91 | 0.93 | 0.95 | 0.97 | 0.99 | 1.01 |
| Testing | 0.02 | 0.03 | 0.03 | 0.03 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 |

Consumables

| Rs. Crore | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Consumables | 0.02 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 |
| Repair and Maintenance | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
| Embroidery Consumables | 0.01 | 0.02 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 |
| Total | 0.04 | 0.06 | 0.06 | 0.07 | 0.07 | 0.07 | 0.07 | 0.07 | 0.07 | 0.07 |

Production and Sales

| | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|-------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Annual Output (pcs) | 354,462 | 512,703 | 661,451 | 661,451 | 661,451 | 661,451 | 661,451 | 661,451 | 661,451 | 661,451 |
| Less: Rejected garments (pcs) | 7,089 | 10,254 | 13,229 | 13,229 | 13,229 | 13,229 | 13,229 | 13,229 | 13,229 | 13,229 |
| Annual production (Lakh pcs) | 3.47 | 5.02 | 6.48 | 6.48 | 6.48 | 6.48 | 6.48 | 6.48 | 6.48 | 6.48 |
| Monthly production (Lakh pcs) | 0.29 | 0.42 | 0.54 | 0.54 | 0.54 | 0.54 | 0.54 | 0.54 | 0.54 | 0.54 |
| Daily production (Pieces / machine) | 16.23 | 18.26 | 22.32 | 22.32 | 22.32 | 22.32 | 22.32 | 22.32 | 22.32 | 22.32 |
| Revenue (Rs. Crore) | 8.34 | 12.36 | 16.34 | 16.75 | 17.17 | 17.60 | 18.04 | 18.49 | 18.96 | 19.43 |

Machinery

| Department | Number of Machines | Cost (Rs. Crore) |
|-------------------------------------|--------------------|------------------|
| Sewing | 126 | 1.02 |
| Cutting | 9 | 0.20 |
| CAD | 2 | 0.07 |
| Embroidery | 1 | 0.22 |
| Washing | 1 | 0.10 |
| Finishing | 20 | 0.12 |
| Fabrics and Trims Section Equipment | 4 | 0.04 |
| Total | 1298 | 1.67 |

| Sewing Machines | Total Machines | Cost/ Machine (Rs. Lakh) | Total Cost (Rs. Lakh) | |
|----------------------------|----------------|--------------------------|-----------------------|--|
| SNLS | 50 | 0.28 | 14.05 | |
| DNLS | 5 | 1.01 | 5.06 | |
| 5TO/L | 5 | 0.60 | 3.01 | |
| 4TO/L | 25 | 0.64 | 15.97 | |
| 4TO/L CT | 5 | 0.84 | 4.20 | |
| 3TF/L FT | 5 | 2.23 | 11.13 | |
| 3TF/L | 15 | 1.47 | 22.12 | |
| B/T | 3 | 1.75 | 5.26 | |
| B/A | 4 | 2.41 | 9.64 | |
| В/Н | 4 | 2.63 | 10.51 | |
| Total | 121 | 14 | 100.94 | |
| Other Sewing Machine | | | | |
| Inline Sewing Vaccum Table | 5 | 0.26 | 1.31 | |
| Sewing Total | 126 | | 102.26 | |

| Cutting Machines | Total Machines | Cost/ Machine (Rs. Lakh) | Total Cost (Rs. Lakh) |
|---------------------------|----------------------|--------------------------|-----------------------|
| Straight Knife | 2 | 0.73 | 1.46 |
| Band Knife | 1 | 2.76 | 2.76 |
| End Cutter | 1 | 0.25 | 0.25 |
| Fusing Machine | 1 | 5.48 | 5.48 |
| 5 Digit Numbering Machine | 2 | 0.04 | 0.09 |
| Lay Table | 2 | 4.96 | 9.93 |
| CAD | | | |
| 3 Head/4 Head Plotter | 1 | 3.65 | 3.65 |
| CAD Software and Key | D Software and Key 1 | | 3.91 |
| Total | 11 | | 27.51 |

| Embroidery Machines | Total Machines | Cost/ Machine (Rs. lakh) | Total Cost (Rs. Lakh) |
|---------------------------|----------------|--------------------------|-----------------------|
| Embroidery Machine | 1 | 21.90 | 21.90 |

| Finishing Machines | Total Machines | Cost/ Machine (Rs. lakh) | Total Cost (Rs. Lakh) |
|--------------------------------|----------------|--------------------------|-----------------------|
| Vaccum Iron | 18 | 0.25 | 4.43 |
| Stain Removal Station | 1 | 0.85 | 0.85 |
| Conveyor Needle Detector | 1 | 6.23 | 6.23 |
| Fabric & Trims | | | |
| Fabric Inspection Machine | 1 | 2.63 | 2.63 |
| Light Box | 1 | 0.44 | 0.44 |
| Electronic Weighing for Fabric | 1 | 0.44 | 0.44 |
| GSM Cutter and Scale | 1 | 0.06 | 0.06 |
| Total | 24 | | 15.08 |

Miscellaneous Fixed Assets

| Utilities | Nos. | Value (Rs Lakhs) |
|-----------------------|------|------------------|
| Racks | 7 | 1.36 |
| Pallets | 30 | 1.11 |
| Table | 30 | 1.99 |
| Trolley | 10 | 0.98 |
| Bins | 10 | 0.14 |
| Center Table | 30 | 1.34 |
| Operator chair | 100 | 0.90 |
| Furniture and Fixture | | 5.00 |
| IT Infra | | 5.00 |
| Electrical Works | | 20.00 |
| Misc. | | 10.00 |
| Total | | 47.82 |

Preliminary and Pre-Operative Expenses

| Preliminary & Pre-operative Expenses | Estimated Cost (Rs. Lakhs) |
|--|-------------------------------|
| Company Formation and Legal Expenses | 5.00 |
| Up Front Fees of Term Loan | 0.90 |
| Insurance | 0.90 |
| Raw Material & Training | 1.00 |
| Recruitment Expenses | 1.00 |
| Salary and Wages during Pre-Operative period | 8.40 |
| 3 Months Rental Deposit | 0.04 |
| Total (Rs. Cr.) | 17.24 |

Operating Expenses

| | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Fabrics | 5.04 | 7.43 | 9.78 | 9.97 | 10.17 | 10.38 | 10.59 | 10.80 | 11.01 | 11.23 |
| Trims | 0.45 | 0.67 | 0.88 | 0.89 | 0.91 | 0.93 | 0.95 | 0.97 | 0.99 | 1.01 |
| Consumables | 0.03 | 0.05 | 0.05 | 0.06 | 0.06 | 0.06 | 0.06 | 0.06 | 0.06 | 0.06 |
| Testing | 0.02 | 0.03 | 0.03 | 0.03 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 |
| Wages & Salaries | 2.02 | 2.67 | 2.90 | 2.99 | 3.08 | 3.17 | 3.27 | 3.36 | 3.47 | 3.57 |
| Factory shed rental | 0.17 | 0.18 | 0.18 | 0.18 | 0.19 | 0.19 | 0.19 | 0.20 | 0.20 | 0.21 |
| Utilities | 0.12 | 0.14 | 0.15 | 0.16 | 0.16 | 0.16 | 0.17 | 0.17 | 0.17 | 0.18 |
| Admin & Staff Expenses | 0.05 | 0.07 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 |
| Repairs & maintenance | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
| Total Expenses | 7.91 | 11.24 | 14.07 | 14.38 | 14.69 | 15.02 | 15.35 | 15.68 | 16.03 | 16.38 |

Working Capital

| Particulars | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Raw Material | 0.46 | 0.68 | 0.89 | 0.91 | 0.93 | 0.95 | 0.97 | 0.99 | 1.01 | 1.03 |
| WIP | 0.16 | 0.23 | 0.29 | 0.30 | 0.31 | 0.31 | 0.32 | 0.33 | 0.33 | 0.34 |
| Finished Goods | 0.35 | 0.52 | 0.68 | 0.70 | 0.72 | 0.73 | 0.75 | 0.77 | 0.79 | 0.81 |
| Debtors | 2.08 | 3.09 | 4.09 | 4.19 | 4.29 | 4.40 | 4.51 | 4.62 | 4.74 | 4.86 |
| Creditors | 0.92 | 1.36 | 1.79 | 1.82 | 1.86 | 1.89 | 1.93 | 1.97 | 2.01 | 2.05 |
| Current Assets | 3.06 | 4.52 | 5.95 | 6.10 | 6.24 | 6.39 | 6.55 | 6.71 | 6.87 | 7.03 |
| Current Liabilities | 0.92 | 1.36 | 1.79 | 1.82 | 1.86 | 1.89 | 1.93 | 1.97 | 2.01 | 2.05 |
| Net Working Capital | 2.14 | 3.16 | 4.17 | 4.28 | 4.39 | 4.50 | 4.62 | 4.74 | 4.86 | 4.98 |
| Increase in Working Capital | 2.14 | 1.02 | 1.01 | 0.11 | 0.11 | 0.11 | 0.12 | 0.12 | 0.12 | 0.13 |
| Margin Money | 0.53 | 0.79 | 1.04 | 1.07 | 1.10 | 1.12 | 1.15 | 1.18 | 1.21 | 1.25 |
| Increase in margin money | 0.53 | 0.26 | 0.25 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 |
| Bank Finance | 1.60 | 2.37 | 3.13 | 3.21 | 3.29 | 3.37 | 3.46 | 3.55 | 3.64 | 3.74 |
| Increase in Bank Finance | 1.60 | 0.77 | 0.76 | 0.08 | 0.08 | 0.09 | 0.09 | 0.09 | 0.09 | 0.09 |
| Interest on Working Capital | 0.18 | 0.26 | 0.34 | 0.35 | 0.36 | 0.37 | 0.38 | 0.39 | 0.40 | 0.41 |

Utilities

| Power Cost | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Machine Utilization | 70% | 90% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% |
| Units Consumed | 79,498 | 102,211 | 107,890 | 107,890 | 107,890 | 107,890 | 107,890 | 107,890 | 107,890 | 107,890 |
| Power cost (Lakhs/annum) | 5.56 | 7.30 | 7.86 | 8.01 | 8.17 | 8.34 | 8.51 | 8.68 | 8.85 | 9.03 |

| Water Cost | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Consumption (L) | 1,528,800 | 2,527,200 | 2,815,800 | 2,815,800 | 2,815,800 | 2,815,800 | 2,815,800 | 2,815,800 | 2,815,800 | 2,815,800 |
| Water Cost (Rs.) | 61,152 | 103,110 | 117,182 | 119,526 | 121,916 | 124,355 | 126,842 | 129,379 | 131,966 | 134,606 |
| Total (Rs. Lakhs) | 0.61 | 1.03 | 1.17 | 1.19 | 1.21 | 1.24 | 1.26 | 1.29 | 1.32 | 1.34 |

| Fuel Cost | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|
| Total (Rs. Lakhs) | 6.00 | 6.12 | 6.24 | 6.37 | 6.49 | 6.62 | 6.76 | 6.89 | 7.03 | 7.17 |

| Total Utility Cost | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|-----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|
| Total (Rs. Crores) | 0.12 | 0.14 | 0.15 | 0.16 | 0.16 | 0.16 | 0.17 | 0.17 | 0.17 | 0.18 |

Manpower Planning

| | Unit |
|----------------------------------|--------|
| Factory Workers and Staff | 200 |
| Average Monthly Wages and Salary | 12,000 |

| | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|---------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Wage & Salary cost (Rs. Crores) | 2.02 | 2.67 | 2.90 | 2.99 | 3.08 | 3.17 | 3.27 | 3.36 | 3.47 | 3.57 |
| Annual Admin and staff expenses | 500,000 | 700,000 | 800,000 | 800,000 | 800,000 | 800,000 | 800,000 | 800,000 | 800,000 | 800,000 |

Profit and Loss Statement

| P&L - Rs. Crore | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Revenue | 8.34 | 12.36 | 16.34 | 16.75 | 17.17 | 17.60 | 18.04 | 18.49 | 18.96 | 19.43 |
| Expenses | | | | | | | | | | |
| Fabrics | 5.04 | 7.43 | 9.78 | 9.97 | 10.17 | 10.38 | 10.59 | 10.80 | 11.01 | 11.23 |
| Trims | 0.45 | 0.67 | 0.88 | 0.89 | 0.91 | 0.93 | 0.95 | 0.97 | 0.99 | 1.01 |
| Consumables | 0.03 | 0.05 | 0.05 | 0.06 | 0.06 | 0.06 | 0.06 | 0.06 | 0.06 | 0.06 |
| Testing | 0.02 | 0.03 | 0.03 | 0.03 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 |
| Wages and Salaries | 2.02 | 2.67 | 2.90 | 2.99 | 3.08 | 3.17 | 3.27 | 3.36 | 3.47 | 3.57 |
| Factory Shed Rental | 0.17 | 0.18 | 0.18 | 0.18 | 0.19 | 0.19 | 0.19 | 0.20 | 0.20 | 0.21 |
| Utilities | 0.12 | 0.14 | 0.15 | 0.16 | 0.16 | 0.16 | 0.17 | 0.17 | 0.17 | 0.18 |
| Admin Staff Salaries | 0.05 | 0.07 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 |
| Repair and Maintenance | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
| Total Expenses | 7.91 | 11.24 | 14.07 | 14.38 | 14.69 | 15.02 | 15.35 | 15.68 | 16.03 | 16.38 |
| EBITDA | 0.43 | 1.12 | 2.28 | 2.38 | 2.48 | 2.59 | 2.70 | 2.81 | 2.93 | 3.05 |
| EBITDA% | 5% | 9% | 14% | 14% | 14% | 15% | 15% | 15% | 15% | 16% |
| Depreciation | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 |
| Interest On Term Loan | 0.20 | 0.20 | 0.18 | 0.14 | 0.10 | 0.06 | 0.02 | - | - | - |
| Interest On WC loan | 0.18 | 0.26 | 0.34 | 0.35 | 0.36 | 0.37 | 0.38 | 0.39 | 0.40 | 0.41 |
| Total Interest | 0.37 | 0.46 | 0.52 | 0.49 | 0.46 | 0.43 | 0.41 | 0.39 | 0.40 | 0.41 |
| PBT | (0.19) | 0.42 | 1.50 | 1.63 | 1.76 | 1.90 | 2.04 | 2.17 | 2.27 | 2.38 |
| PBT % | -2% | 3% | 9% | 10% | 10% | 11% | 11% | 12% | 12% | 12% |
| Tax Payable | - | 0.07 | 0.26 | 0.29 | 0.31 | 0.33 | 0.37 | 0.39 | 0.42 | 0.44 |
| PAT | (0.19) | 0.34 | 1.24 | 1.35 | 1.46 | 1.57 | 1.67 | 1.77 | 1.86 | 1.95 |
| PAT % | -2% | 3% | 8% | 8% | 8% | 9% | 9% | 10% | 10% | 10% |

Balance Sheet

| Balance Sheet - Rs Cr. | Pre-Op. | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|----------------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Sources of Funds | | | | | | | | | | | |
| Equity | 1.18 | 1.72 | 1.97 | 2.23 | 2.25 | 2.28 | 2.31 | 2.34 | 2.37 | 2.40 | 2.43 |
| Reserves & Surplus | | (0.19) | 0.15 | 1.39 | 2.74 | 4.19 | 5.76 | 7.44 | 9.21 | 11.06 | 13.01 |
| Unsecured Loans | | - | - | - | - | - | - | - | - | - | - |
| Long term Loan | 1.78 | 1.78 | 1.42 | 1.07 | 0.71 | 0.36 | 0.00 | - | - | - | - |
| Short Term Loan | | 1.60 | 2.37 | 3.13 | 3.21 | 3.29 | 3.37 | 3.46 | 3.55 | 3.64 | 3.74 |
| Total | 2.96 | 4.90 | 5.92 | 7.81 | 8.91 | 10.12 | 11.44 | 13.23 | 15.13 | 17.11 | 19.18 |
| Application of Funds | | | | | | | | | | | |
| Capital Expenditure | 2.96 | | | | | | | | | | |
| Net Block | | 2.17 | 1.92 | 1.67 | 1.42 | 1.17 | 0.92 | 0.67 | 0.42 | 0.17 | (0.08) |
| Current Assets | | 3.12 | 4.82 | 7.39 | 8.77 | 10.27 | 11.88 | 13.96 | 16.14 | 18.41 | 20.78 |
| Less : Current Liabilities | | 0.92 | 1.36 | 1.79 | 1.82 | 1.86 | 1.89 | 1.93 | 1.97 | 2.01 | 2.05 |
| Other Assets | | 0.53 | 0.53 | 0.53 | 0.53 | 0.53 | 0.53 | 0.53 | 0.53 | 0.53 | 0.53 |
| Total | 2.96 | 4.90 | 5.92 | 7.81 | 8.91 | 10.12 | 11.44 | 13.23 | 15.13 | 17.11 | 19.18 |

Cash Flow Statement

| Cash Flow – Rs. Cr. | Pre-Op. | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Inflows | | | | | | | | | | | |
| Promoters contribution | 1.18 | 0.53 | 0.26 | 0.25 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 |
| Profit Before Depreciation, Interest & Tax | | 0.43 | 1.12 | 2.28 | 2.38 | 2.48 | 2.59 | 2.70 | 2.81 | 2.93 | 3.05 |
| Increase in Term Loans | 1.78 | - | - | - | - | - | - | | - | - | - |
| Increase in Bank Borrowings | | 1.60 | 0.77 | 0.76 | 0.08 | 0.08 | 0.09 | 0.09 | 0.09 | 0.09 | 0.09 |
| Total Cash Inflows | 2.96 | 2.57 | 2.15 | 3.28 | 2.48 | 2.59 | 2.70 | 2.81 | 2.93 | 3.05 | 3.17 |
| Outflows | | | | | | | | | | | |
| Capital Expenditure | 2.96 | | | | | | | | | | |
| Increase in Working Capital | | 2.14 | 1.02 | 1.01 | 0.11 | 0.11 | 0.11 | 0.12 | 0.12 | 0.12 | 0.13 |
| Repayment of Term Loans | - | - | 0.36 | 0.36 | 0.36 | 0.36 | 0.36 | - | - | - | - |
| Interest | | 0.37 | 0.46 | 0.52 | 0.49 | 0.46 | 0.43 | 0.41 | 0.39 | 0.40 | 0.41 |
| Tax | | - | 0.07 | 0.26 | 0.29 | 0.31 | 0.33 | 0.37 | 0.39 | 0.42 | 0.44 |
| Total Cash Outflows | 2.96 | 2.51 | 1.91 | 2.15 | 1.24 | 1.24 | 1.24 | 0.89 | 0.90 | 0.94 | 0.97 |
| Opening Cash Balance | - | - | 0.06 | 0.30 | 1.43 | 2.67 | 4.03 | 5.49 | 7.42 | 9.44 | 11.55 |
| Net Flows | - | 0.06 | 0.24 | 1.13 | 1.24 | 1.35 | 1.46 | 1.92 | 2.02 | 2.11 | 2.20 |
| Closing Balance | - | 0.06 | 0.30 | 1.43 | 2.67 | 4.03 | 5.49 | 7.42 | 9.44 | 11.55 | 13.74 |

Break-even Points

| Particulars | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Net Sales | 8.34 | 12.36 | 16.34 | 16.75 | 17.17 | 17.60 | 18.04 | 18.49 | 18.96 | 19.43 |
| Variable Cost | | | | | | | | | | |
| Raw Material | 0.03 | 0.05 | 0.05 | 0.06 | 0.06 | 0.06 | 0.06 | 0.06 | 0.06 | 0.06 |
| Utilities (Power, Fuel, and Water) | 0.06 | 0.07 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.09 | 0.09 |
| Interest on Working Capital | 0.18 | 0.26 | 0.34 | 0.35 | 0.36 | 0.37 | 0.38 | 0.39 | 0.40 | 0.41 |
| Total Variable Cost | 0.27 | 0.38 | 0.48 | 0.49 | 0.50 | 0.51 | 0.52 | 0.54 | 0.55 | 0.56 |
| Contribution Cost | | | | | | | | | | |
| Contribution | 8.07 | 11.98 | 15.87 | 16.27 | 16.67 | 17.09 | 17.52 | 17.96 | 18.41 | 18.87 |
| Fixed Cost | | | | | | | | | | |
| Wages & Salaries | 2.02 | 2.67 | 2.90 | 2.99 | 3.08 | 3.17 | 3.27 | 3.36 | 3.47 | 3.57 |
| Rent | 0.17 | 0.18 | 0.18 | 0.18 | 0.19 | 0.19 | 0.19 | 0.20 | 0.20 | 0.21 |
| Factory Overheads | 0.06 | 0.07 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.09 | 0.09 |
| Interest on Term Loan | 0.20 | 0.20 | 0.18 | 0.14 | 0.10 | 0.06 | 0.02 | - | - | - |
| Depreciation | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 |
| Total | 2.69 | 3.36 | 3.59 | 3.64 | 3.70 | 3.76 | 3.82 | 3.90 | 4.00 | 4.11 |
| Net Profit | 5.37 | 8.62 | 12.28 | 12.62 | 12.98 | 13.33 | 13.70 | 14.06 | 14.40 | 14.75 |
| Break Even Point (%) | 33% | 28% | 23% | 22% | 22% | 22% | 22% | 22% | 22% | 22% |
| Break Even Sales (Rs. Cr.) | 2.79 | 3.47 | 3.70 | 3.75 | 3.81 | 3.87 | 3.93 | 4.01 | 4.12 | 4.24 |
| Cash Break Even Sales (Rs. Cr.) | 2.53 | 3.21 | 3.44 | 3.49 | 3.55 | 3.61 | 3.67 | 3.76 | 3.86 | 3.98 |
| Cash Break Even Point | 30% | 26% | 21% | 21% | 21% | 21% | 20% | 20% | 20% | 20% |

Depreciation

| Description | Rate of Depreciation | Cost of Asset | Contingency | Add proportionate PPOE | Total | SLM |
|--------------------|-------------------------|---------------|-------------|------------------------------|-------|------|
| Land | 0% | - | - | - | - | - |
| Factory Building | 3% | - | - | - | - | - |
| Plant & Equipment | 10% | 1.67 | 0.08 | 0.13 | 1.88 | 0.19 |
| Other Fixed Assets | 10% | 0.48 | 0.02 | 0.04 | 0.54 | 0.06 |
| Total | | 2.15 | 0.11 | 0.17 | 2.43 | 0.25 |

| Depreciation SLM (Rs. Cr.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Depreciation per year | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 |
| Overall | | | | | | | | | | |
| Gross Value | 2.43 | 2.43 | 2.43 | 2.43 | 2.43 | 2.43 | 2.43 | 2.43 | 2.43 | 2.43 |
| Commulative dep | 0.25 | 0.50 | 0.75 | 1.00 | 1.25 | 1.50 | 1.76 | 2.01 | 2.26 | 2.51 |
| Net Asset Value | 2.17 | 1.92 | 1.67 | 1.42 | 1.17 | 0.92 | 0.67 | 0.42 | 0.17 | 0.08 |

| Depreciation WDV - Phase 1 (Rs. Cr.) | Rate of Depreciation | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--------------------------------------|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|
| Land | 0.0% | - | - | - | - | - | - | - | - | - | - |
| Factory Building | 10.0% | - | - | - | - | - | - | - | - | - | - |
| Plant & Equipment | 15.0% | 0.28 | 0.24 | 0.20 | 0.17 | 0.15 | 0.13 | 0.11 | 0.09 | 0.08 | 0.07 |
| Other Fixed Assets | 15.0% | 0.08 | 0.07 | 0.06 | 0.05 | 0.04 | 0.04 | 0.03 | 0.03 | 0.02 | 0.02 |
| Total Depreciation - WDV | | 0.36 | 0.31 | 0.26 | 0.22 | 0.19 | 0.16 | 0.14 | 0.12 | 0.10 | 0.08 |

Interest Calculation

| Total Loan | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 |
|---|--------|--------|--------|--------|--------|--------|--------|
| Outstanding amount at the beginning of year | | 1.78 | 1.78 | 1.42 | 1.07 | 0.71 | 0.36 |
| Loan Issued | 1.78 | | - | - | - | - | - |
| Principal Repayment | - | - | 0.36 | 0.36 | 0.36 | 0.36 | 0.36 |
| Outstanding amount at the end of year | 1.78 | 1.78 | 1.42 | 1.07 | 0.71 | 0.36 | 0.00 |
| Interest on loan | 0.20 | 0.20 | 0.18 | 0.14 | 0.10 | 0.06 | 0.02 |

Taxation

| Rs. Cr. | | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|------------|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------|
| | Taxable Income | 0.30 | 0.36 | 1.49 | 1.66 | 1.83 | 1.99 | 2.15 | 2.30 | 2.43 | 2.55 |
| Nil | Type of tax to be paid | Nil | MAT | MAT | MAT | NORMAL | NORMAL | NORMAL | NORMAL | NORMAL | NORMAL |
| MAT | Tax Payable under MAT @21.342% | (0.03) | 0.07 | 0.26 | 0.29 | 0.31 | 0.33 | 0.36 | 0.38 | 0.40 | 0.42 |
| MAT/Normal | Tax payable as per normal provisions | (0.05) | 0.06 | 0.26 | 0.28 | 0.31 | 0.34 | 0.37 | 0.39 | 0.42 | 0.44 |
| Normal | Tax payable | - | 0.07 | 0.26 | 0.29 | 0.31 | 0.34 | 0.37 | 0.39 | 0.42 | 0.44 |
| | MAT credit amount | - | 0.01 | 0.01 | 0.00 | - | - | - | - | - | - |
| | Cumulative MAT credit | - | 0.01 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 |
| | Max. MAT - setoff | - | - | - | - | 0.00 | 0.01 | 0.01 | 0.02 | 0.02 | 0.02 |
| | Balance MAT Credit at the Starting Of Year | - | - | - | - | 0.02 | 0.01 | 0.00 | (0.01) | (0.03) | (0.04) |
| | MAT set-off yearly | - | - | - | - | 0.00 | 0.01 | 0.00 | - | - | - |
| | Net Tax Payable | - | 0.07 | 0.26 | 0.29 | 0.31 | 0.33 | 0.37 | 0.39 | 0.42 | 0.44 |

Payback Period

| Payback Period (Years) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Cash profit | 0.06 | 0.59 | 1.49 | 1.60 | 1.71 | 1.82 | 1.92 | 2.02 | 2.11 | 2.20 |
| Cumulative cash profit | 0.06 | 0.65 | 2.14 | 3.74 | 5.45 | 7.27 | 9.19 | 11.21 | 13.32 | 15.52 |
| Project cost | 2.96 | | | | | | | | | |
| Payback Year | 3.5 | | | | | | | | | |

Internal Rate of Return (IRR)

| Particulars | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|-------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| PAT | (0.19) | 0.34 | 1.24 | 1.35 | 1.46 | 1.57 | 1.67 | 1.77 | 1.86 | 1.95 |
| Depreciation & Amortization | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 |
| Interest | 0.37 | 0.46 | 0.52 | 0.49 | 0.46 | 0.43 | 0.41 | 0.39 | 0.40 | 0.41 |
| Total Inflow | 0.43 | 1.05 | 2.01 | 2.09 | 2.17 | 2.25 | 2.33 | 2.41 | 2.51 | 2.61 |
| Outflow | | | | | | | | | | |
| Capital Expenditure | 2.96 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Change in net working capital | 2.14 | 1.02 | 1.01 | 0.11 | 0.11 | 0.11 | 0.12 | 0.12 | 0.12 | 0.13 |
| Total Outflow | 5.10 | 1.02 | 1.01 | 0.11 | 0.11 | 0.11 | 0.12 | 0.12 | 0.12 | 0.13 |
| Net Inflow | (4.66) | 0.03 | 1.01 | 1.98 | 2.06 | 2.14 | 2.21 | 2.29 | 2.39 | 2.48 |
| Project IRR (post-tax) | 27% | | | | | | | | | |

Debt Service Coverage Ratio (DSCR)

| DSCR | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 |
|---------------------------------|--------|--------|--------|--------|--------|--------|--------|
| Profit after Tax | (0.19) | 0.34 | 1.24 | 1.35 | 1.46 | 1.57 | 1.67 |
| Add Depreciation | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 |
| Add Interest on Term Rupee Loan | 0.20 | 0.20 | 0.18 | 0.14 | 0.10 | 0.06 | 0.02 |
| Total Cash In Flow | 0.25 | 0.79 | 1.67 | 1.74 | 1.81 | 1.88 | 1.95 |
| Installment for Term Rupee Loan | - | 0.36 | 0.36 | 0.36 | 0.36 | 0.36 | - |
| Add Interest on Term Rupee Loan | 0.20 | 0.18 | 0.14 | 0.10 | 0.06 | 0.02 | - |
| Total Cash Out Flow | 0.20 | 0.54 | 0.50 | 0.46 | 0.42 | 0.38 | - |
| Annual DSCR | 1.30 | 1.47 | 3.36 | 3.80 | 4.32 | 4.96 | - |
| Average DSCR | 3.20 | 6-year | | | | | |
| Maximum DSCR | 4.96 | | | | | | |
| Minimum DSCR | 1.30 | | | | | | |

Financial Ratios

| Ratios | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| ROE | -16% | 20% | 63% | 60% | 65% | 69% | 73% | 76% | 78% | 81% |
| ROCE | 4% | 17% | 35% | 37% | 40% | 43% | 46% | 50% | 53% | 57% |
| EBITDA to Capital Employed | 8% | 18% | 32% | 33% | 34% | 35% | 36% | 37% | 37% | 38% |

4. State Government Incentives for Garment Projects

Andhra Pradesh

| S.No | Туре | Investment Bracket/unit eligibility | Quantum of Incentives |
|------|---|--|---|
| | Credit-linked capital | Ultra Mega projects (>500 crores investment or employing 5,000 people) | 10% of FCI with a cap of Rs. 50 crores |
| 1 | subsidy (except spinning and modern ginning) | Mega projects (>200 crores investment or employing 2,000 people) | 20% of FCI with a cap of Rs. 30 crores |
| | | • Others | 20% of FCI with a cap of Rs. 15 crores |
| | | Either 12.5% or the bank prime lending rate or the rate of in be taken as the applicable rate of interest; interest subsidy of 2 years for implementing the project | • |
| | | Sector | Interest subsidy |
| 2 | Credit-linked interest subsidy | Spinning and modern ginning | • 7.5% |
| | | Weaving, dyeing and processing, knitting, garments/ made-ups, machine carpeting, machine embroidery, technical textiles and other activities like crimping, texturizing, twisting, winding, sizing, etc. | • 8% |
| | Power cost | Spinning and modern ginning | @ Rs.1 per unit for a period of 5 years |
| 3 | reimbursement | Other categories (including technical textiles) | @ Rs. 2 per unit for a period of 5 years |
| 4 | Capital and Operational Assistance for Green Measures | 50% of FCI with a ceiling of Rs. 50 Crores, Reimbursement of for first five (5) years from the date of operation of CETP; FGOAP will provide financial assistance of up to 50% of experience will be provided for establishment CETPs. | or establishing external infrastructure facilities, |

| 5 | Integrated textile park | Park will have a minimum extent of 500 acres with plug and play facilities including CETP and marine outfall. It will be connected to the nearest port through corridors to | Subsidy of 50% of development expenses, up to a maximum of Rs. 10 Lakhs per Acre. GoAP will also dovetail the incentives offered by GoI for |
|---|---|---|--|
| | Employment Based | Ultra Mega projects | development of the park. Rs. 3,750 per women and Rs.3,000 for men for 5 years or 100% Net SGST accrued to the state for a period of 10 years or 100% of the FCI whichever is earlier |
| 6 | Incentives for 5 years on monthly bases (for domicile worker) (Spinning and ginning are | Mega projects | Rs. 2,500 per women and Rs. 2,000 for men for 5 years or 100% Net SGST accrued to the state for a period of 7 years or 100% of the FCI whichever is earlier |
| | excluded) | • Others | Rs. 1,000 per employee for units providing employment of 500 and above for 5 years or 100% Net SGST accrued to the state for a period of 5 years or 100% of the FCI whichever is earlier |
| 7 | Skill development / | Mega and Ultra mega projects | 50% of training cost up to Rs.10,000 per trainee |
| , | training (One time grant) | • Others | 50% of training cost up to Rs. 7,500 per trainee |
| | | Mega projects | 50% of FCI limited to Rs. 30 crores |
| 8 | Capital Subsidy for Green Measures (ETPs) | Ultra mega projects | 50% of FCI limited to Rs. 50 crores |
| | | • Others | 50% of FCI limited to Rs. 20 crores |
| 9 | Land and Infrastructure Support (Except modern ginning and spinning) | 50% reimbursement of the Land cost limited to 5% of FCI, v Pradesh Industrial Infrastructure Corporation Industrial Par | |

Gujarat

| S.No | Туре | Quantum of Assistance |
|------|--------------------------------|--|
| 1 | Credit-linked interest subsidy | 5% per annum subject to a maximum of Rs. 7.5 Cr. per year for 5 years Eligible investment-Land, Building and Plant and Machinery; also includes investment in value addition activities such as washing and garment processing |
| 2 | Power subsidy | Subsidy @ Rs.1/unit for 5 years from date of commencement of commercial production In case of expansion, subsidy will be provided only for the additional facilities Subsidy will be available on the electricity purchased from state electricity power distribution licensee. |
| 3 | Payroll assistance | For new garment units having minimum 75 machines and generating at least 150 domicile jobs, payroll assistance of 50% of wages will be provided up to Rs. 4000/- for female and Rs. 3200/- for male worker per month for 5 years In case of expansion, above incentives will be available only for additional workers. Minimum machineries and job generation remain same (75 and 150, respectively) Provision of Ramp-up period of 6 months for new applicants |
| 4 | Plug and Play Systems | GIDC will develop readymade sheds (along with adequate support infrastructure) for garment factories in selected locations and provide them on long term lease or rental basis Direct benefit to garment unit of 50% of the project cost including construction of building & shed excluding land cost up to Rs. 10 crores. Maximum eligible area per machine will be 150 Square feet. |
| 5 | Mega garment park | Up to 50% of the total cost of the project with a maximum limit of Rs. 10 crore 100% stamp duty exemption only once, for developer and first purchaser of individual unit Park must accommodate a minimum of 20 garment units with 75 machines each Developer needs to hold at least 20% equity participation in project |
| 6 | Dormitories | Assistance to GIDC GIDC will develop dormitories in selected locations and provide them on rent (minimum lock in 10 years) or long term lease basis Dormitories to be operated by leasing entity itself GIDC will decide nature of dormitory, rentals etc. on case to case basis State government will provide rent assistance of 50% to enterprises Assistance to private developers (individual units or parks) 50% project cost subject to a maximum of Rs. 5 Crore Dormitories to be developed for min 250 workers with a max built up area of 50 sq. ft./ person |

| | | Setting up of training institution Assistance up to 85% with a ceiling of Rs. 3 crore of the project Eligible investment- Building, equipment and machinery (including installation), electrification, furniture, etc. excluding land cost |
|---|--------------------|--|
| 7 | Skill development/ | Setting up of training centers |
| / | training | Assistance of 50% subject to a maximum of Rs. 20 lakhs per center |
| | | Eligible investment- Equipment and machinery, electrification and necessary furniture |
| | | Reimbursement of tuition fee to trainees for garment production courses |
| | | 50% of total fee charged by institution subject to a limit of up to Rs. 7,500 per trainee (Rs. 10,000/- |
| | | for middle level management courses) |

Haryana

| S.No | Type Quantum of Assistance | | |
|------|--|--|--|
| 1 | Interest subsidy on term loan for new and existing units | MSME in garmenting/ knitting/embroidery/technical textiles | • 6% or Rs. 10 lakh per year |
| | | MSMEs in ginning, cotton spinning, power loom in B, C, D category blocks | • 5% or Rs. 10 lakhs for 5 years |
| | | | not to exceed the amount of net VAT/SGST paid |
| 2 | Power subsidy | Micro and Small Enterprises in C, D category | Rs. 2/ unit for 3 years from the date of release of electricity connection |
| | | Medium and Large units | Exemption from open excess charges of 93 paisa/unit |
| 3 | Employment generation subsidy | One time support of Rs. 10,000 for capacity building of persons belonging to the State in B, C, D category blocks | |
| 4 | VAT | Investment subsidy with a cap of 100% of Fixed Capital Investment (FCI) provided for | (for existing units ,expansion should include at least 50% additional investment in plant and machinery) |
| | | C, D categories | 75% of net paid VAT/SGST for first 7 years, 35% for the next 3 years |
| | | B Category | 50% for first 5 years, 25% for next 3 years |
| | | | |
| 5 | Stamp duty | Refund on purchase/lease of land for establishment of enterprise, after start of production, for 5 years from filing of EM/IEM | • 100% |
| | | C and D category | |
| | | B Category | • 80% |

| 6 | External development charges (EDC) | 50% exemption in B, C, D category blocks | |
|----|------------------------------------|---|--|
| 7 | Mandi fees | 100% exemption in case of ginning enterprises in B, C, D category blocks | |
| 8 | Electricity duty | 100% exemption for 10 years only for new enterprises in B,C, D categories from the date of release of electricity connection | |
| 9 | Transfer property tax | Exemption for dyes and chemicals purchased from outside the State | |
| 10 | Environment compliance | 50% financial support, max Rs. 25 lakh on capital cost for setting up new Effluent Treatment Plant, air pollution control devices to macro and small enterprises | |
| 11 | Credit-linked interest subsidy | @5% up to a max of Rs. 5 lakhs per year for 3 years to micro and small units for technology up-gradation | |
| 12 | Energy audit | Reimbursement of 75% of cost of energy audit, max Rs. 2 lakh and 50% subsidy on cost of capital goods for conserving energy, max Rs. 20 lakh for MSME (only if there is at least 15% reduction in average monthly electricity consumption before conducting an audit) | |

Jharkhand

| S.No | Туре | Investment Bracket/unit eligibility Quantum of Assistance | | | |
|------|-----------------------|---|---|--|--|
| 1 | Capital Investment | All | 20% of the investments made in P&M, cap of Rs. 50 crore | | |
| 1 | Subsidy (CIS) | SC/ST/Women/Handicapped Entrepreneur residents of Jharkhand | Additional 5% | | |
| 2 | Interest Subsidy | Interest subsidy of 7% or 50% of the interest rate, whichever is lower, subject to max. Rs. 1 crore on total loan availed by new units for 5 years Reimbursement of guarantee fee charged under the Credit Guarantee Trust for Micro and Small Enterprises (CGTMSE) scheme to Micro and Small Enterprises (MSEs) | | | |
| 3 | VAT | Incentive of 100% of net VAT payable for 7 years, 40% for next 3 years with a ceiling of 100% of total fixed capital investment made, for new units; units qualified to be new by expansion/ modernization/ diversification will also be entitled for the incentive | | | |
| 4 | Stamp duty | 100% reimbursement of stamp duty and transfer duty for execution of lease/lease cum sale/ sales deed | | | |
| 5 | Power tariff | Reimbursement of 50% of power tariff for 7 years | | | |
| 6 | Electricity duty | 100% exemption for 7 years | | | |
| 7 | Mandi fees | No Mandi tax will be levied on raw materials | | | |
| 8 | Quality certification | Assistance of 50% of the expenditure incurred up to a maxi | imum of Rs. 10 lakh | | |
| 9 | Patent registration | Assistance of 50% of the expenditure incurred, max Rs. 10 lakh per patent | | | |
| 10 | Cluster development | Grant of 15% of the grant released by the Government of India | | | |
| 11 | Export subsidy | For MSE exporters, assistance of 75% of stall charges, max Rs. 2,25,000 per fair/exhibition; 75% of air fare by economy class, max Rs. 50,000 For women, assistance of 90% of stall charges, max Rs. 2,70,000 per fair/exhibition; 75% of air fare by economy class, max. Rs. 60,000 (exporters availing travel support from Central Government shall not be | | | |

| | | eligible) Eligible for incentives under Jharkhand Export Policy 2015 | | |
|--------|---------------------------|---|--|--|
| 12 | Dormitory assistance | Assistance up to 50% of cost of land, max Rs. 50 lakh (1 acre for 1000 workers) | | |
| 13 | Skill development | One-time support of Rs. 13,000 or actual cost of training per person, for capacity building of persons belonging to the State | | |
| 14 | Wage subsidy | Subsidy of Rs. 5,000 per month per worker for 7 years For SC/ST women, subsidy of Rs. 6000 per month per worker for 7 years | | |
| 15 | ESI/ EPF reimbursement | Reimbursement to employer up to Rs. 1000 per person per month towards expenditure on ESI/EPF for 5 years | | |
| 16 | Incubation center support | Support of Rs. 50 lakhs annually for first 5 years (maximum 10 institutions can be granted in the first year); special incentive of Rs. 10 lakh for incubator for every successful start-up | | |
| For es | stablishment of Mega te | xtile/garment park (size more than 75 acres) | For establishment of Mega textile/garment park (size more than 75 acres) | |

Karnataka

| S.No. | Type of Subsidy | Sector | Sector MSMEs | | | | Large Units | | | |
|-------|--|--------------------------|---------------------------|---------------------------|-----------|------------------------|------------------------|------------------------|--------|---|
| | Type of Subsidy | | | | | | | | | Remarks |
| S.No. | Type of subsity | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 1 | Zone 2 | Zone 3 | Zone 4 | remarks |
| 1 | Credit Linked Capital Subsidy (% of Fixed Asset) | 25% | 20% | 15% | Nil | 20% | 15% | 10% | Nil | Additional 5% subsidy for SC/ST / persons with disabilities/ Minority / Exservicemen / women |
| 2 | Interest subsidy on term loan (for first 5 years) | Nil | Nil | Nil | Nil | 5% | 5% | 5% | Nil | |
| 3 | Power Subsidy (for 5 years) Only for Micro & Small enterprises | Rs.1 /unit | Rs.1 /unit | Rs.1 /unit | Nil | Nil | Nil | Nil | Nil | |
| 4 | Wage Subsidy per worker per month (for 5 years) Only for Medium & Large Enterprises. | Rs. 1,500 | Rs. 1,000 | Rs. 1,000 | Nil | Rs. 1,500 | Rs. 1,000 | Rs. 1,000 | Nil | -For new employment generationFor Karnataka Domicile workersMin. Employment for Medium Enterprises: 200 -Min. Employment for Large Enterprises: 500 |
| 5 | Stamp Duty Exemption | 100% | 100% | 100% | Nil | 100% | 100% | 100% | Nil | |
| 6 | Concessional Registration Charges | Rs. 1 per Rs. 1000 | Rs. 1 per Rs. 1,000 | Rs. 1 per Rs. 1,000 | Nil | Rs. 1 per Rs. 1,000 | Rs. 1 per Rs. 1,000 | Rs. 1 per Rs. 1,000 | Nil | |
| 7 | ESI/ EPF Reimbursement (for 5 | 75% | 75% | 75% | Nil | Nil | Nil | Nil | Nil | |

| | years) | | | | | | | | | |
|---|--------------------------------|-----|-----|-----|-----|---------------|---------------|---------------|---------------|--|
| 8 | Training Subsidy (Per Trainee) | Nil | Nil | Nil | Nil | Rs. 11,000 | Rs. 11,000 | Rs. 11,000 | Rs. 11,000 | |

Madhya Pradesh

| S. No | Туре | Quantum of assistance |
|----------|---|--|
| 1. | Interest subsidy | 5% for 7 years for P&M |
| 2. | Investment promotion subsidy | Earlier MP state used to provide VAT/CST assistance to large scale industry, after implementation of GST it is being replaced by "Investment Promotion Assistance" Eligibility: Investments in plant & machinery more than 10 crores An annual investment promotion assistance for a period of 7 years calculated on the basis of 4 parameters |
| 3. | Employment generation incentive | 5,000/- per worker per month for 5 years. This incentive period will be 10 years from the date of commercial production, however incentives will be provided only to workers who have been hired till 8 th year from the date of commercial production. Conditions for incentive: The company must appoint 50% of workers from MP domicile within 1 year , 75% MP workers within 3 years and 90% MP workers within 5 years to get the benefits. |
| 4. | Training incentives | 13000/- per worker for domicile workers for 5 years |
| 5. | Stamp duty and registration fee exemption | 100% reimbursement for leased land in industrial areas developed by state |
| 6. | Electricity duty exemption | 100% exemption for 7 years |
| 7. | Power tariff | Fixed power cost of 5/- per unit for 5 years |

| 8. | Land development fee | 50% exemption for leased land in industrial areas developed by state |
|-----|--|---|
| 9. | Environment compliance related schemes | Small, Medium, Large & Mega industries shall be provided a capital subsidy of 50% up to a maximum of Rs. 25 lakh for investment in setting up of waste management systems (such as ETP, STP etc.), pollution control devices, health and safety standards, water conservation/harvesting etc. |
| 10. | Industrial Park | 15% of the expenditure on establishment / development of industrial park up to a maximum limit of Rs. 5 crores |

^{*}Benefits will be awarded to only those units which are established in the notified Industrial Area or Industrial Areas developed by AKVN/TRIFAC.

^{**} units eligible for this policy will not be eligible for other incentives available in Industrial Policy 2014 (Amended in 2017).

^{***} Total incentive available is limited to 200% of investment in P&M and building

P&M*: Plant & Machinery excluding land, building, industrial safety equipments, DG Sets, Environment Protection equipments, R&D equipments, Transformers, Storage Tank, Godown and Fire Fighting equipments.

Telangana

| S.No | Туре | Quantum of Assis | tance | | | |
|------|---|--|--|----------------------------------|--|--|
| | | For new units: Units promoted by SC/ST entrepreneurs or PWD shall get an additional capital subsidy of 5% subject to the caps (also increased by 5%) | | | | |
| | | Category | Quantum(for conventional textiles) | Quantum (for technical textiles) | | |
| | | A1 | 25% (cap of Rs. 1 cr) | 35% (cap of Rs. 2.5 cr) | | |
| 4 | Conital Assistance | A2 | 25% (cap of Rs. 3 cr) | 35% (cap of Rs. 5 cr) | | |
| 1 | Capital Assistance | A3 | 25% (cap of Rs. 5 cr) | 35% (cap of Rs. 10 cr) | | |
| | | A4 | 25% (cap of Rs. 10 cr) | 35% (cap of Rs. 20 cr) | | |
| | | A5 | 25% (cap of Rs. 20 cr) | 35% (cap of Rs. 40 cr) | | |
| | | For existing units, 20% of cost of plant and machinery up to Rs. 5 crore | | | | |
| 2 | Energy, Water and Environmental Conservation Infrastructure | Assistance of up to 40% of cost of equipment with a ceiling of Rs. 50 lakhs under each category separately CETP: Assistance of 50% of project cost up to Rs. 10 crore at cluster level/industrial parks. For handloom clusters, assistance up to 70% with a cap of Rs. 2 cr. Rebate in local body taxes like property tax, IALA levies, etc. | | | | |
| 3 | Interest Subsidy | 75% of the interest rate applicable on loans subject to a cap of 8% p.a. for 8 years (including moratorium of 2 years) or the period of repayment of the loan | | | | |
| 4 | Stamp Duty Reimbursement | 100% of the stamp duty/transfer duty paid during purchase of land, lease of land/shed/buildings. | | | | |
| 5 | VAT/CST/SGST concession | value chain to the | Reimbursement is available for tax collected on end product/intermediate product within the entire value chain to the extent of 100% of VAT/CST/SGST for a period of 7 years or up to the realization of 100% fixed capital investment, whichever is earlier | | | |

| | | @Rs. 1/unit for gi | nning and pressing mills | | | |
|----|--|---|--|--|--|--|
| | | Category | Subsidy | | | |
| | | A1, A2 | Rs. 1.00/unit | | | |
| 6 | Power Tariff Subsidy (for 5 years) | A3 | Rs. 1.50/unit | | | |
| | | A4 | Rs. 1.75/unit | | | |
| | | A5 | Rs. 2.00/unit | | | |
| | | Additional Rs. 0.50/unit benefit across all categories for technical textiles | | | | |
| 7 | Environment Compliance | Up to 50% subject to max. Rs. 50,000 for each category separately. Available to all existing units with conservation infrastructure and are into commercial production for a min period of 3 years | | | | |
| 8 | Acquisition of New Technology | Up to 50% of inve process/product | Up to 50% of investment in technology development, subject to a max of Rs. 10 lakh per process/product | | | |
| 9 | Transport Subsidy | For export-intensive textile/garment units – reimbursement of fright charges towards import of raw materials and export of finished products either by road/rail, from project location to port/dry port • Year 1 and 2: 75% • Year 3 and 4: 50% • Year 5: 25% Transport subsidy at above rates for 5 years for "Deemed Exports" i.e. supply of goods from within the State to other units within/outside State provided that the goods are ultimately exported | | | | |
| 10 | Design, Product Development and Diversification Assistance | 20% of the annual expenditure limited to Rs. 2 lakhs per year. Assistance can be availed twice during operative period of the scheme (The assistance is not available for processing units with generic products as output with no scope for design and diversification) | | | | |
| 11 | Land | In ever new Textile/Garment park, anchor client(s) and first movers will be extended rebate of 50% of the cost, with an upper limit of rebate being Rs. 20 lakh per acre. An additional rebate of 25% with a cap of Rs. 10 lakhs per acre for technical textiles unit. | | | | |

| 12 | Built-Up Space | Rental subsidy of 25% for first 5 years for the built up spaced created by the Government in textile and garment parks, to be used mainly by the MSMEs |
|----|--|---|
| 13 | Environmental Infrastructure | Where a unit develops its own ETP or waste treatment plant or water recycling plant, capital subsidy of 50% of the project cost with a cap of Rs. 10 crore. For a CETP or ETP, rebate on O&M charges as: Year 1 and 2: 75% Year 3 and 4: 50% Year 5: 25% |
| 14 | Other Infrastructure | Support infrastructure like roads, power, water will be provided to standalone units by contributing 50% of cost of infrastructure from IIDF with a ceiling of Rs. 1 crore subject to: • Location is beyond 10 km from existing Industrial Estates having vacant shed • Cost is limited to 15% of the eligible fixed capital investment |
| 15 | Development of Worker Housing/Dormitories | Rebate on 60% of the land cost and land conversion charges (upper limit Rs. 30 lakhs per acre) |
| 16 | Capacity Building and Skill Development Support | One time support of Rs. 3,000 per employee will be reimbursed incurred in skill towards training infrastructure in garment design and development: Up-gradation and training the local manpower. For units employing more than 1000 persons, training subsidy will be Rs. 5,000 per person Assistance to autonomous institutions: 75% assistance subject to max Rs. 1 crore towards infrastructure creation New/existing center intending to upgrade their facilities: 50% of investment subject to max. Rs. 20 lakhs per center |
| 17 | Fiber to Fabric Incentive | A unit with production of textile fiber to fabric as an integrated family will be eligible for additional 5% subsidy on items like capital investment and power tariff |
| 18 | Returning Migrant's Incentive Scheme | Provision of 50% of capital investment limited to Rs. 2 crore or 50% of the required beneficiary group contribution, required to be borne by weaver group to develop Textile Parks, GoI and MSME Cluster Development. Only those groups will be eligible that has at least 60% of members as weavers who has migrated. |

Uttar Pradesh

| S.No | Subsidy Type | Quantum of Assistance | | | | |
|------|-------------------------|--|---|--------------------------|--|--|
| 1 | Land Cost Subsidy | 50% of land cost up to 5% of total project cost (30% of land cost in GB Nagar district) Subsidy is for land bought from govt. agencies like UPSIDC, SIDA, LIDA, etc.; govt. will ensure functional ETP in area. | | | | |
| 2 | Stamp Duty Exemption | 100% exemption for textile units set up in Bundelkhand, Poorvanchal, Madhyanchal and Paschimancha (75% exemption for GB Nagar district) 100% exemption for the land purchased for developing infrastructure facilities* 100% of exemption for the sericulture chaaki, koya production, threading units | | | | |
| | | 25% of plant & machinery as per t | he following cap: | | | |
| | | Investment (Rs. cr.) | Or Minimum Employment | Subsidy cap (Rs. crores) | | |
| | | <= 10 | 50 | 2 | | |
| 3 | Capital Subsidy | >10 but <=50 | 200 | 10 | | |
| | | >50 but <=100 | 300 | 20 | | |
| | | >100 but <=200 | 500 | 40 | | |
| | | >200 | 1000 | 100 | | |
| | | 7% for 7 years for TUFS eligible machinery up to Rs. 1.5 crores per annum per unit (Rs. 75 lakhs per annum per unit for GB Nagar district) | | | | |
| 4 | Interest Subsidy | 5% for 5 years for infrastructure development up to Rs. 1 crore per unit | | | | |
| 4 | interest subsidy | 5% for 5 years for quality development up to Rs. 1 crore per lab/ tool room | | | | |
| | | · · | Women/ specially enabled entrepreneurs hot subsidy is capped at 7.5% and total interest | • | | |

| | | payable interest) |
|---|-----------------------|--|
| 5 | SGST Reimbursement | 90% reimbursement for Textile units in MSME Textile units not in MSME: 90% reimbursement in poorvanchal and Bundelkhand 75% reimbursement in Madhyanchal and Pashchimanchal 60% reimbursement in GB Nagar district Up to annual upper limit of 25% of FCI (Land, building, construction and P&M) or actual tax deposited whichever is less for a period of 10 years Facility of interest-free loan equal to the sum of VAT & CST or amount deposited to the extent of State's share under GST, under the previous textile policy, will continue to the eligible units as before. |
| 6 | Electricity Duty | 100% exemption for 10 years |
| | | 50% reimbursement of employer's EPF contribution for 5 years for units not covered under "Employees Provident Fund Scheme Reforms / Pradhan Mantri Rojgar Protsahan Yojana" (Units employing > 100 workers) |
| 7 | EPF Subsidy | 60% reimbursement of employer's EPF contribution for 5 years for units not covered under "Employees Provident Fund Scheme Reforms / Pradhan Mantri Rojgar Protsahan Yojana" (Units employing > 200 workers) |

| | | Garmenting units that get E.P.F. reimbursement for 3 years under the "Employees Provident Fund Scheme Reforms / Pradhan Mantri Rojgar Protsahan Yojana", will be given benefit by the State Govt. for 2 more years. |
|---|-----------------------|---|
| 8 | Others | Mandi fee exemption: Purchase of raw materials will be exempted for a period of 5 years for all textile units. Freight subsidy for garment exporters: 75% for first 2 years 50% for next 2 years 25% in the 5th year |
| 9 | Training cost subsidy | Difference of actual training cost and central government subsidy up to 25% of project cost |

5. Annexure

HSN Codes of Garments

| HSN Codes | Description |
|-----------|---|
| 61 | Knitted garment |
| 6101 | Men orBoys overcoats, etc.Knit or crochet |
| 610120 | Overcoats, capes, cloaks, anoraks, etc. Of Cotton |
| 610130 | Overcoats, car-coats, etc. Of man-made fibres |
| 610190 | Overcoats, etc. Of other textile materials |
| 6102 | Womenorgirls overcoats, etc., Knit or Crochet |
| 610210 | Overcoat, etc. Wool/Fine animal hair |
| 610220 | Overcoat, Car-coat, Capes, etc. Of Cotton |
| 610230 | Overcoat,etc. Of Manmade fibres |
| 610290 | Overcoat, etc. Of other textile materials |
| 6103 | Mens or boys Suits, ensemble, etc., KNIT OR CROCH |
| 610310 | Suits |
| 610311 | Men's, boys suits, of wool, fine animal hair, knit, Suits : Of wool or fine animal hair |
| 610312 | Men's, boys suits, synthetic fibres, knit, Suits : Of synthetic fibres |
| 610319 | Men's, boys suits, of materials nes, knit, Suits : Of other textile materials |
| 610322 | Ensemblesof Cotton |
| 610323 | Ensemblesof Synthetic fibres |
| 610329 | Ensemblesofothertextile materials |
| 610331 | Jacketsand Blazers of Wool/Fine animal hair |
| 610332 | Jacketsand Blazers of Cotton |
| 610333 | Jacketsand Blazers of Synthetic Fibres |
| 610339 | Jacketsand Blazers ofother textile material |

| HSN Codes | Description |
|-----------|---|
| 610341 | Trousers, Shorts, etc. Of Wool/Fine animal hair |
| 610342 | Trousers, Shorts, etc. Of Cotton |
| 610343 | Trousers, Shorts, etc. Of Synthetic Fibres |
| 610349 | Trousers, Shorts, etc. Of other textile materials |
| 6104 | Women'sor Girls Suits, ensemble, etc., Knit or Crochet |
| 610413 | Suitsof Synthetic Fibres |
| 610419 | Suitsofother textile material |
| 610422 | Ensembles of cotton |
| 610423 | Ensembles of synthetic fibres |
| 610429 | Ensembles of other textile materials |
| 610431 | Jackets of wool or fine animal hair |
| 610432 | Jackets of cotton |
| 610433 | Jackets of synthetic fibres |
| 610439 | Jackets of other textile materials |
| 610441 | Dresses of wool or fine animal hair |
| 610442 | Dresses of cotton |
| 610443 | Dresses of synthetic fibres |
| 610444 | Dresses of artificial fibres |
| 610449 | Dresses of other textile materials |
| 610451 | Skirts and divided skirts of wool or fine animal hair |
| 610452 | Skirts and divided skirts of cotton |
| 610453 | Skirts and divided skirts of synthtc fibres |
| 610459 | Skrts and divided skrts of other txtl matrls |
| 610461 | Trousers,bib and brace overalls,breeches and shorts of wool/fne animal hair |

| HSN Codes | Description |
|-----------|--|
| 610462 | Trsrs,bibs,brc ovrlls,brchs,shrts of cotn |
| 610463 | Trousers,bib and brace overalls,breeches and shorts of synthetic fibres |
| 610469 | Trousers,bib and brace overalls,breeches and shorts of other textile materials |
| 6105 | Mens or boys shirts, knitted or crocheted |
| 610510 | Mens/boys shirts of cotton |
| 610520 | Mens/boys shirts of man-made fibres |
| 610590 | Shirts of othr textile material |
| 6106 | Womens or girls blouses & shirts, knit or croch |
| 610610 | Blouse etc of cotton |
| 610620 | Blouse etc of man-made fibres |
| 610690 | Blouses etc of othr textile materials |
| 6107 | Mens or boys underpants, pgs, etc, knit or croch |
| 610711 | Underpants and briefs of cotton |
| 610712 | Underpants and briefs of manmade fbrs |
| 610719 | Undrpnts and briefs of othr textile matrls |
| 610721 | Nightshirts and pyjamas of cotton |
| 610722 | Nightshirts and pyjamas of manmade fibres |
| 610729 | Nightshirts and pyjamas of othr txtl matrls |
| 610791 | Bathrobs dressing gown etc.of cotton |
| 610799 | Bathrobs etc.of other textile materials |
| 6108 | Womens or girls slips, pjs, etc, knit or crochet |
| 610811 | Slips and petticoats of man-made fibres |
| 610819 | Slips and petticoats of other txtl matrls |
| 610821 | Briefs and panties of cotton |

| HSN Codes | Description |
|-----------|---|
| 610822 | Briefs and panties of man-made fibres |
| 610829 | Briefs and panties of other textle matrls |
| 610831 | Nightdresses and pyjamas of cotton |
| 610832 | Nightdresses and pyjamas of man-made fibres |
| 610839 | Nightdresses and pyjamas of othr txtl matrls |
| 610891 | Negliges, bathrobes, etc. of cotton |
| 610892 | Negliges, bathrobes, etc. of man-made fibres |
| 610899 | Negliges, bathrobes, etc. of othr txtl matrls |
| 6109 | T-shirts, singlets, tank tops etc., knit or crochet |
| 610910 | T-shirts etc of cotton |
| 610990 | T-shirt etc of other textile materials |
| 6110 | Sweaters, pullovers, vests etc, knit or crochet |
| 611011 | Jerseys, pullovers, cardigans etc of wool |
| 611012 | Jerseys etc of kashmiri goats |
| 611019 | Jerseys, pullovers, cardigans, waistcoats and similar articles; knitted or crocheted, of fine animal hair other than that of Kashmir (cashmere) goats |
| 611020 | Jerseys etc of cotton |
| 611030 | Jerseys etc of man-made fibres |
| 611090 | Jersey etc of other txtl matrls |
| 6111 | Babies garments & accessories, knit or crocheted |
| 611120 | Babies garments etc of cotton |
| 611130 | Babies garments etc of synthic fbrs |
| 611190 | Babies grmnts etc of othr txtl matrls |
| 6112 | Track suits, ski-suits & swimwear, knit or crochet |
| 611211 | Track suits of cotton |

| HSN Codes | Description |
|-----------|---|
| 611212 | Track suits of synthetic fibres |
| 611219 | Track suits of othr txtl matrls |
| 611220 | Ski suits |
| 611231 | Mens/boys swimwear of synthtc fbrs |
| 611239 | Mens/boys swimwear of othr txtl matrls |
| 611241 | Womens/girls swimwear of synthtc fbrs |
| 611249 | Womens/girls swmwear of othr txtl matrls |
| 6113 | Garments, knit etc, coated etc rubber, plastic etc |
| 611300 | Grmnts,made up of knttd/crchtd fabrics of hdng no. 5903 5906 or 5907 |
| 6114 | Garments nesoi, knitted or crocheted |
| 611420 | Other garments of cotton |
| 611430 | Other garments of man-made fibres |
| 611490 | Othr grmnts of othr textile materials |
| 6115 | Pantyhose, socks & other hosiery, knit or crochet |
| 611510 | Graduated compression hosiery for example, (stockings for varicose veins) |
| 611511 | Panty hose etc., synthetic fibre yarn <67 dtex/sy, knit, Panty hose and tights :- Panty hose and tights : Of synthetic fibres, measuring per single yarn less than 67 decitex |
| 611512 | Panty hose etc., synthetic fibre yarn >67 dtex/sy, knit, Panty hose and tights :- Panty hose and tights : Of synthetic fibres, measuring per single yarn 67 decitex or more |
| 611519 | Panty hose etc of materials nes, knit, Panty hose and tights : Of other textile materials |
| 611520 | Womens full, kneelength hosiery, yarn <67 dtex/sy,knit, Women's full-length or kneelength hosiery, measuring per single yarn less than 67 decitex |
| 611521 | Of synthetic fibres, measuring per single yarn less than 67 decitex |
| 611522 | Of synthetic fibres, measuring per single yarn 67 decitex or more |
| 611529 | Of other textile materials: |
| 611530 | Other womens full-length or knee-length hosiery, measuring per single yarn less than |

| HSN Codes | Description |
|-----------|--|
| | 67 decitex |
| 611591 | Hosiery nes, of wool or fine animal hair, knit, Other : Of wool or fine animal hair |
| 611592 | Hosiery nes, of cotton, knit, Other : Of cotton |
| 611593 | Hosiery nes, synthetic fibres, knit, Of synthetic fibres |
| 611594 | Of wool or fine animal hair |
| 611595 | Of cotton |
| 611596 | Hosiery and footwear; without applied soles, of synthetic fibres, knitted or crocheted (excluding graduated compression hosiery, panty hose, tights, full or knee-length hosiery measuring per single yarn less than 67 decitex) |
| 611599 | Other hosiery of other textile materials |
| 6116 | Gloves, mittens and mitts, knitted or crocheted |
| 611610 | Gloves mittens and mitts impregnated cotd/ covrd wth plstc/rubr, knitd/crochtd |
| 611691 | Other gloves, mittens and mitts of wool or fine animal hair |
| 611692 | Other gloves etc of cotton |
| 611693 | Other gloves etc of synthetic fibres |
| 611699 | Othr gloves etc of other textile materials |
| 6117 | Made-up clothing access nesoi, parts etc, knit etc |
| 611710 | Shwl,scrv,muflr,mantlas,veils and the like |
| 611720 | Ties, bow ties and cravats, of textile material, knit, Ties, bow ties and cravats |
| 611780 | Other clothng accessories,knitd/crchtd |
| 611790 | Parts of garments,knitd/crchtd |
| 62 | Woven garment |
| 6201 | Mens or boys overcoats, cloaks etc, not knit etc |
| 620111 | Overcoats, raincoats, carcoats, capes, cloaks and smlr artcls of wool/fine animal hair |
| 620112 | Ovrcots,rncots etc and smlr artcls of cotn |

| HSN Codes | Description |
|-----------|---|
| 620113 | Overcoats, raincoats, carcoats, capes, cloaks and similar articles of man-made fibres |
| 620119 | Overcoats, raincoats, carcoats, capes, cloaks and similar articles of other txtl mtrls |
| 620191 | Othr smlr artcls of wool/fine animal hair |
| 620192 | Other smlr artcls of cotton |
| 620193 | Other smlr artcls of man-mde fbrs |
| 620199 | Othr smlr artcls of othr textl materls |
| 6202 | Womens or girls overcoats etc, not knit or croch |
| 620211 | Overcoats, raincoats, carcoats, capes, cloaks and smlr artcls of wool/fine animal hair |
| 620212 | Overcoats, rncots etc and smlr artcls of cotn |
| 620213 | Overcoats, raincoats, carcoats, capes, cloaks and similar articles of man made fibres |
| 620219 | Overcoats, raincoats, carcoats, capes cloaks and smlr artcls of other textile materials |
| 620291 | Other garments of wool or fine animal hairof heading 6202 |
| 620292 | Other garments of cotton of hd 6202 |
| 620293 | Other garments of man-made fibres of heading no. 6202 |
| 620299 | Othr grmnts of othr txtl mtrls of hdg6202 |
| 6203 | Mens or boys suits, ensembles etc, not knit etc |
| 620311 | Suits of wool or fine animal hair |
| 620312 | Suits of synthetic fibres |
| 620319 | Suits of other textile materials |
| 620322 | Ensembles of cotton |
| 620323 | Ensembles of synthetic fibres |
| 620329 | Ensembles of other textile materials |
| 620331 | Jakets and blazrs of wool/fine anml hair |
| 620332 | Jackets and blazers of cotton |

| HSN Codes | Description |
|-----------|--|
| 620333 | Jackts and blazers of synthetic fibres |
| 620339 | Jackets and blazers of other textile matrls |
| 620341 | Trousers,bib and brace overalls breeches and shorts of wool/fine anml hair,mens/boys |
| 620342 | Trousers bib and brace overalls breeches and shorts of cotton for mens and boys |
| 620343 | Trousers,bib and brace,overalls,breeches and shorts of synthetic fibrs,mens or boys |
| 620349 | Trousers bib and brace overalls, breeches and shorts of other txtl materials-mens/boys |
| 6204 | Womens or girls suits, ensemb etc, not knit etc |
| 620411 | Suits of wool or fine animal hair |
| 620412 | Suits of cotton |
| 620413 | Suits of synthetic fibres |
| 620419 | Suits of other tixtile materials |
| 620421 | Ensembles of wool or fine animal hair |
| 620422 | Ensembles of cotton |
| 620423 | Ensembles of synthetic fibres |
| 620429 | Ensembles of other textile materials |
| 620431 | Jackets of wool or fine animal hair |
| 620432 | Jackets of cotton |
| 620433 | Jackets of synthetic fibres |
| 620439 | Jackets of other textile materials |
| 620441 | Dresses of wool or fine animal hair |
| 620442 | Dresses of cotton |
| 620443 | Dresses of synthetic fibres |
| 620444 | Dresses of artificial fibres |

| HSN Codes | Description |
|-----------|--|
| 620449 | Dresses of other textile materials |
| 620451 | Skrts and dvded skrts of wool/fine anml hair |
| 620452 | Skirts and divided skirts of cotton |
| 620453 | Skirts and divided skirts of synthetic fibrs |
| 620459 | Skrts and dvded skrts of other txtl matrals |
| 620461 | Trousers,bib and brace overalls,breeches and shorts of wool or fine animal hair |
| 620462 | Trousers, bib and brace overalls, breeches and shorts of cotton |
| 620463 | Trousers, bib and brace overalls, breeches and shorts of synthetic fibres |
| 620469 | Trousers,bib and brace overalls,breeches and shorts of other textile materials |
| 6205 | Mens or boys shirts, not knitted or crocheted |
| 620510 | Mens, boys shirts, of wool or hair, not knit, Of wool or fine animal hair |
| 620520 | Mens or boys shirts of cotton |
| 620530 | Mens or boys shirts of man-made fibres |
| 620590 | Shirts of other textile materials |
| 6206 | Womens or girls blouses, shirts etc not knit etc |
| 620610 | Blouses, shirts and shirt-blouses; women's or girls', of silk or silk waste (not knitted or crocheted) |
| 620620 | Womens or girls blouses, shirts and shirt blouses of wool/fine animal hair |
| 620630 | Blouses, shirts and shirts-blouses of cotton |
| 620640 | Blouses, shirts etc of man-made fibres |
| 620690 | Blouses, shirts etc of othr txtl materials |
| 6207 | Mens or boys undershirts etc, not knit or croch |
| 620711 | Underpants and briefs of cotton |
| 620719 | Undrpnt and briefs of othr txtl materials |
| 620721 | Nightshirts and pyjamas of cotton |

| HSN Codes | Description |
|-----------|--|
| 620722 | Nightshrts and pyjms of man-made fibres |
| 620729 | Nightshrts and pyjms of othr txtl matrls |
| 620791 | Othr smlr grmnts of cotn for mens/boys |
| 620792 | Mens, boys dressing gowns etc manmade fibre, not knit, Other : Of man-made fibres |
| 620799 | Other smlr garments of other txtl matrls |
| 6208 | Womens or girls slips etc, not knit or crochet |
| 620811 | Slips and petticoats of man-made fibres |
| 620819 | Slips and petticoats of othr txtl matrls |
| 620821 | Nightdresses and pyjamas of cotton |
| 620822 | Nightdresses and pyjamas of man-made fibres |
| 620829 | Nightdresses and pyjamas of othr txtl matrls |
| 620891 | Other smlr garments of cotton |
| 620892 | Singlets and other vests, briefs, panties, negligees, bathrobes, dressing gowns etc.; women's or girls', of man-made fibres (not knitted or crocheted), excluding incontinence or other sanitary garments or garment liners of heading no. 96.19 |
| 620899 | Other garments of other textile materials |
| 6209 | Babies garments & accessories, not knit or croch |
| 620910 | Babies garments, accessories of wool or hair, not knit, Of wool or fine animal hair |
| 620920 | Babies grmnts and clothng accssrs of cotton |
| 620930 | Babies grmnts and clothng access of syn fibr |
| 620990 | Babies garments and clothing accessories of other textile materials |
| 6210 | Garments, of felt etc, or fabric impregnated etc |
| 621010 | Garments, made up of fabrics of heading no.5602 or 5603 |
| 621020 | Garments; overcoats, raincoats, car-coats, capes, cloaks and similar articles, men's or boys', of the fabrics of heading no. 5602, 5603, 5903, 5906 or 5907 (not knitted or crocheted) |

| HSN Codes | Description |
|-----------|---|
| 621030 | Garments; overcoats, raincoats, car-coats, capes, cloaks and similar articles, women's or girls', of the fabrics of heading no. 5602, 5603, 5903, 5906 or 5907 (not knitted or crocheted) |
| 621040 | Garments; men's or boys', n.e.c. In item no. 6210.2, of the fabrics of heading no. 5602, 5603, 5903, 5906 or 5907 (not knitted or crocheted) |
| 621050 | Garments; women's or girls', n.e.c. In item no. 6210.3, of the fabrics of heading no. 5602, 5603, 5903, 5906 or 5907 (not knitted or crocheted) |
| 6211 | Track suits, ski-suits & swimwear, not knit etc. |
| 621111 | Swimwear for mens or boys |
| 621112 | Swimwear for womens or girls |
| 621120 | Ski suits |
| 621132 | Othr grmnts of ctn for mens or boys |
| 621133 | Track suits and other garments n.e.c.; men's or boys', of man-made fibres (not knitted or crocheted) |
| 621139 | Othr grmnts of othr txtl mtrls fr mns/boys |
| 621141 | Womens, girls garments nes, of wool or hair, not knit, Other garments, women's or girls' : Of wool or fine animal hair |
| 621142 | Othr grmnts of cotton fr womens or girls |
| 621143 | Track suits and other garments n.e.c.; women's or girls', of man-made fibres (not knitted or crocheted) |
| 621149 | Other garments of other textile materials |
| 6212 | Bras, girdles, garters etc., knitted etc or not |
| 621210 | Brassieres |
| 621220 | Girdles and panty-girdles |
| 621230 | Corselettes |
| 621290 | Othr artclsandprts of hd6212 w/n kntd/crchtd |
| 6213 | Handkerchiefs |
| 621320 | Handkerchiefs of cotton |

| HSN Codes | Description |
|-----------|--|
| 621390 | Handkerchiefs of other textile materials |
| 6214 | Shawls, scarves, mufflers, mantillas, veils etc. |
| 621410 | Shawls,scrvs,mufflers etc of slk/slk wste |
| 621420 | Shawls, scarves etc of wool/fine anml hair |
| 621430 | Shawls,scrvs,mufflers etc of synthtc fbrs |
| 621440 | Shawls scrvs,mufflrs etc of artificial fbrs |
| 621490 | Shawls, scrvs etc of other txtl materials |
| 6215 | Ties, bow ties & cravats, not knitted or crocheted |
| 621510 | Ties,bow ties and cravats of silk/silk waste |
| 621520 | Ties,bow ties and cravats of man-made fibres |
| 621590 | Ties, bow ties etc of other txtl materials |
| 6216 | Gloves, mittens and mitts, not knit or crocheted |
| 621600 | Gloves, mittens and mitts |
| 6217 | Made-up cl access nesoi, garment etc parts nesoi |
| 621710 | Accessories for artcls of apparel |
| 621790 | Parts of garments/of clothng accessories |

NIC Codes of Garments

| NIC Codes | Description |
|-----------|-----------------|
| 141 | Woven Garment |
| 143 | Knitted Garment |

Garment Testing Facilities

| S.No | Testing Labs | Websites |
|------|---------------------------------------|--|
| 1. | Bureau Veritas Industrial Services | https://www.bureauveritas.co.in/ |
| 2. | Eurofins Product Testing India | https://www.eurofinsdiscoveryservices.com/ |
| 3. | Intertek India | https://www.intertek.com/ |
| 4. | Modern Testing Services India | https://www.mts-global.com/ |
| 5. | SGS India | https://www.sgsgroup.in/ |
| 6. | Spectro Analytical Labs | https://www.spectro.in/ |
| 7. | Tamtex Third Party Inspection Company | https://www.tamtexindia.com/ |
| 8. | TUV India Pvt. Ltd. | https://www.tuv-nord.com/ |
| 9. | TUV SUD Pvt. Ltd. | https://www.tuvsud.com/ |
| 10. | UL India | https://www.ulttc.com/ |

Garment Machinery Suppliers

| S.No. | Machinery Suppliers |
|-------|--|
| 1. | EH Turel Company |
| 2. | Garment and Leather Technics Pvt. Ltd. |
| 3. | Gurukrupa Impex |
| 4. | HC Anand |
| 5. | HSW |
| 6. | IIGM |
| 7. | Indo Machines |
| 8. | Kanwal Machine House |
| 9. | Krishna Sewing Machines |
| 10. | Launmark India Pvt. Ltd. |
| 11. | Macro Agencies Pvt. Ltd. |
| 12. | Magnum |
| 13. | Master Enterprises |
| 14. | New Tech Garment Machinery |
| 15. | Perfect Sewing Machines |
| 16. | RK Sewing Machines |
| 17. | RS Technologies |
| 18. | Sodhi Sewing System Co. |
| 19. | Sonigra Machinery India Pvt. Ltd. |
| 20. | Star Whites Industries |
| 21. | Stitch World India |
| 22. | Swastik Enterprises |
| 23. | Unitech Garment Machinery |
| 24. | Vetech Equipments |
| 25. | Vikas Trading Corporation |
| 26. | Vishal Enterprises |
| 27. | Welco Garment Machinery Pvt. Ltd. |
| 28. | Weltex Industries |

Some Indian Fabric Mills

| S.No. | Fabric Mill |
|-------|---------------------------------------|
| 1 | Arvind Mills |
| 2 | BSL |
| 3 | Diamond Textile |
| 4 | Donear India |
| 5 | HC Anand |
| 6 | IIGM |
| 7 | JJ Exporters |
| 8 | Kamadgiri Fashion Ltd. |
| 9 | KG Denim |
| 10 | Magnum |
| 11 | Malwa Industries Ltd. |
| 12 | Nahar Fabrics |
| 13 | Nandan Denim |
| 14 | Orbit Exports |
| 15 | Rajasthan Spinning Weaving Mills Ltd. |
| 16 | Raymond Group |
| 17 | Shri Dinesh Mill |
| 18 | Siyaram Silk Mill |
| 19 | Usha Spinning and Weaving Mills Ltd. |
| 20 | Vardhman Textiles Ltd. |